



Security Code : **6698**

Finemat Applied Materials Co., Ltd

2023 INVESTOR CONFERENCE

2023.12.22.

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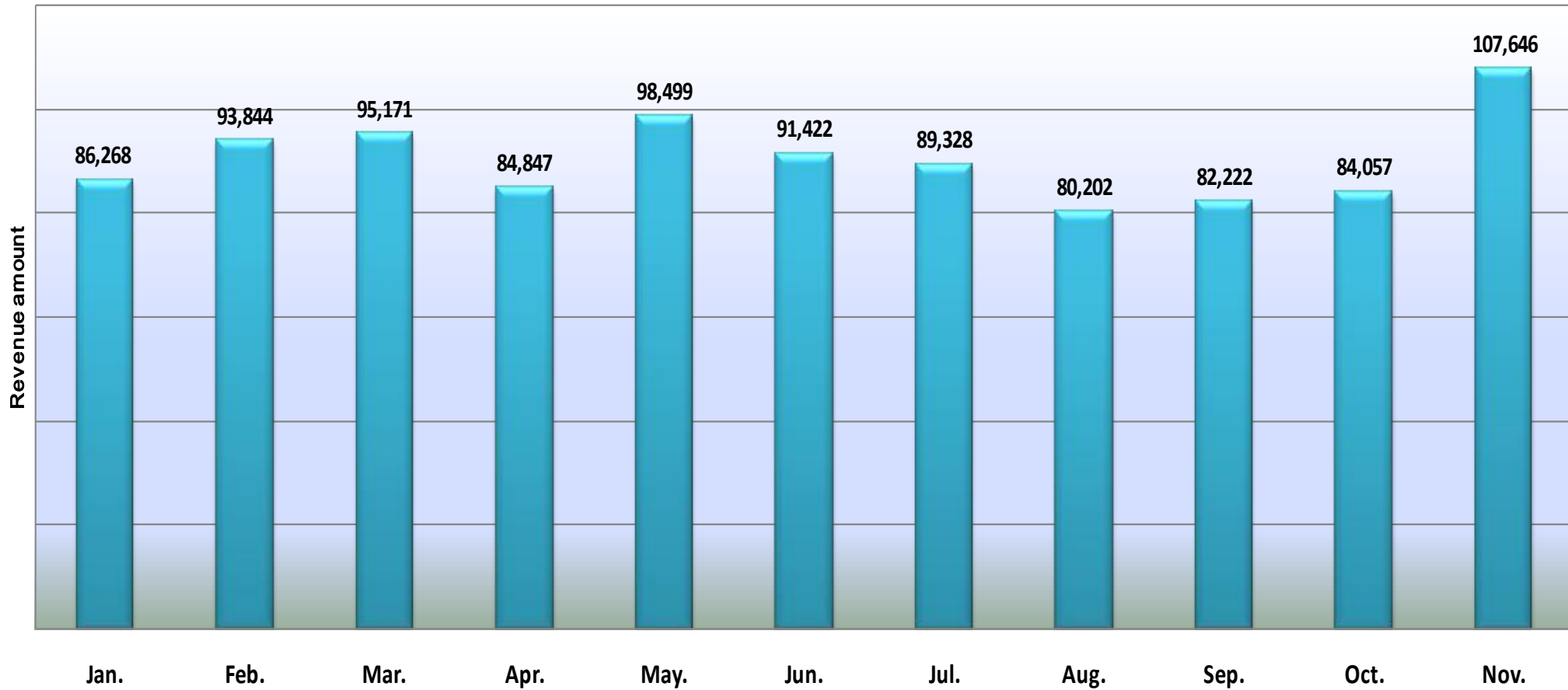
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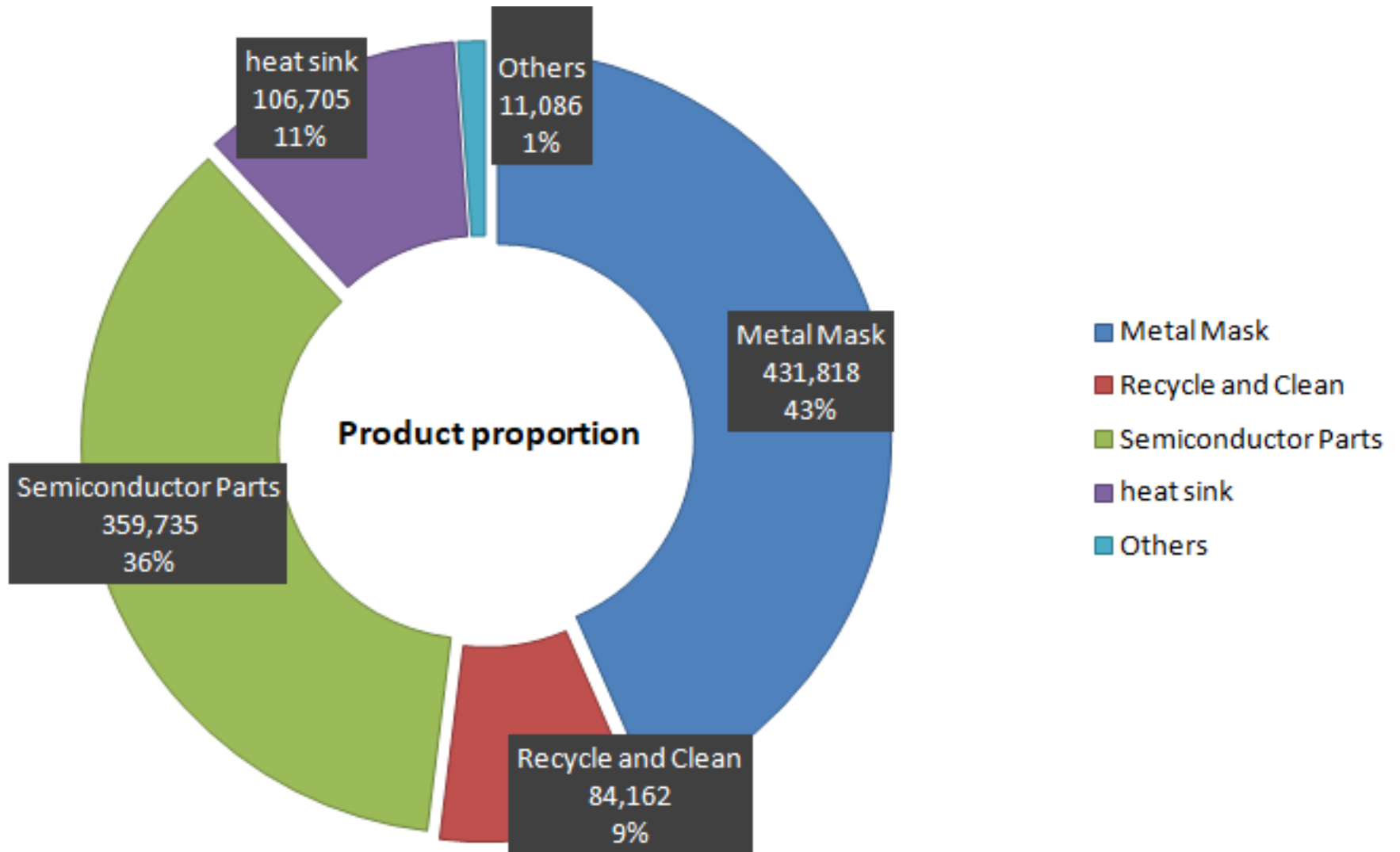
Consolidated revenue

NT\$ thousand

2023 Consolidated revenue



Product distribution





Income Statement 2023Q3 vs. 2022Q3

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項目	2023. Q1~Q3	2022. Q1~Q3
Metal Mask	336,294	405,363
Recycle and Clean	69,254	99,227
heat sink	85,469	74,580
Semiconductor Parts	301,489	294,867
Others	9,297	11,562
Sales revenue	801,803	885,599
Cost of goods sold	(662,560)	(664,894)
Gross Profit	139,243	220,705
Gross margin	18%	25%
Operating expenses	(231,008)	(207,833)
Trading profit	(91,765)	(12,872)
Profit margin	(11%)	(2%)
Non-operating income and expenses	84,420	38,763
Income before tax	(7,345)	51,635
Income tax expense	(10,208)	(22,478)
Net profit of the term	(17,553)	29,157
Net Income (Loss)	(59,781)	(10,249)
EPS(NTD)	(0.91)	(0.16)



Consolidated balance sheet 2023. 09. 30

Item	2023/09/30	2022/09/30	Item	2023/09/30	2022/09/30
Current Assets	1,736,572	1,260,023	Current Liabilities	1,053,106	874,602
Cash and Cash Equivalents	543,167	524,868	Short-Term Borrowings	600,455	442,963
Financial Assets Measured at Amortized Cost are Assets	376,736	9,800	Contracts Liabilities	30,824	1,739
Accounts receivable	270,902	268,988	Accounts Payable & Notes Payable	117,779	153,034
Notes Receivable	18,598	2,868	Other Payables	129,546	171,975
Contracts Assets	18,017	83,632	Other Current Liabilities	15,707	13,792
Other Accounts Receivable	99,516	5,188	Current portion of longterm liabilities	158,795	91,099
Other Accounts Receivable-Related parties	124	68,662	Non-current Liabilities	168,952	303,966
Inventories	267,485	246,918	Long-Term Bank Loans	135,496	273,346
Other Prepayments	35,727	48,049	Deferred Income Tax Liability	27,482	28,258
Other Current Assets	106,300	1,050	Lease obligations	5,974	2,362
Non-current assets	1,514,156	1,736,302	Liabilities total	1,222,058	1,178,568
Non-current financial assets at amortised cost	50,000	-	Capital Stock	663,898	663,898
Investments Accounted for Using Equity Method	12,011	137,608	Capital Reserve	526,972	490,111
Property, Plant and Equipment	1,206,653	1,368,106	Legal Reserve	41,495	41,495
Right-of-use assets	69,436	67,002	Appropriated R/E	10,808	16,526
Intangible Assets	57,081	65,906	undistributed earnings	39,873	119,736
Deferred tax assets	61,470	38,668	Other equity	(8,630)	(4,411)
Prepayments For Business Facilities	29,638	23,493	Treasury shares	(24,187)	(24,187)
Other non-current assets	27,867	35,519	Non-controlling interests	778,441	514,589
			Shareholders' equity total	2,028,670	1,817,757
Assets total	3,250,728	2,996,325	Liabilities and Shareholders' equity total	3,250,728	2,996,325

1. G6H The number of pieces sold is about the same ,but
 - ◆ G6H Mask average price of products reduced by 20%
 - ◆ Frame's profit was squeeze. ∙ The Frame's sales quantity have decreased.(The proportion of old products used by clients has increased.)
2. Localization of China's supply chain.
3. The smart phones market is weak, smart phones materials-
The demand for VC is not as good as expected.

- MASK market :
 1. Gradually change the business model , increase of shipping the SHEET and decrease the set goods to ship from Taiwan to save delivery fee.
 2. Strengthen the copartnership with Localization of China's company.
 3. Long-term transformation into a professional etching foundry.
- Recycle and Clean market : The company plans to expand to the Semiconductor Parts Clean market.
- heat sink market :
 1. Solid state active cooling chip components
 2. Heat spreader
- Others

Q & A

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Thank You !